RFP No.: 5/ISA-MDTF/2026-ISA

Issued on: 31/07/2026

Request For Proposal

For Hiring an Agency to support Rajasthan in Energy Transition Planning (ETP)

International Solar Alliance (ISA) Secretariat,
Surya Bhawan, NISE Campus,
Gwal Pahari, Gurugram,
Haryana – 122003, India
Website: www.isa.int

Energy Department
राजस्थान सरकार
GOVERNMENT OF RAJASTHAN

RFP Notice

1. International Solar Alliance invites proposal for Hiring of Agency for ETP planning in Rajasthan
2. Energy Department, Rajasthan and International Solar Alliance (ISA) signed Framework for Action dated 8th July 2026 to collaborate on advancing clean energy driven sustainable development. Further to the framework implementation and under the overall supervision of State Energy Transition Committee through Order No.F.20(41)Energy/2026/05910 dated 7th May 2026, Energy Department with support from International Solar Alliance (ISA) is initiating design of Energy Transition Planning which shall provide an end to end framework for long-term energy security, covering renewable, grid infrastructure, storage, energy efficiency and financing pathways as defined in the terms of reference under this RFP.
3. The content of this RFP (5/ISA-MDTF/2026-ISA) enlists the requirements of the International Solar Alliance. It includes the terms which details out all that may be needed by the potential participants to understand the terms and the process and explain the contractual terms that the International Solar Alliance wish to specify at this stage.
4. The selection of agency/consortiums through this RFP/tendering will be carried out based on the technical and financial proposal in accordance with the terms and conditions put forward by ISA in consultation with Energy Department, Rajasthan. ISA is not bound to select any of the organizations submitting the proposals and reserves the right of rejection of any or all proposals without assigning any reason(s) thereof.
5. The technical and financial proposal, as per the requirements detailed in later sections may be submitted in a PDF format to mdtf_procurement@isa.int before 21.08.2026, by 11:59 PM (IST) addressed to: MDTF Procurement, International Solar Alliance (ISA) at mdtf_procurement@isa.int with subject line "RFP for Hiring of Agency for ETP planning in Rajasthan".
6. Important dates, amounts and other details pertaining to this RFP Notice including submission and opening of proposal, address for communication, etc., are given in the table below.

Sr	Particulars	Date	Time
a)	Commencement of downloading of this RFP	31.07.2026	ISA Website
b)	Pre-Bid Meeting	10.08.2026	3:00 PM (IST) Meeting link: https://teams.microsoft.com/meet/434604581956839?p=X4yDnHkuKsfwdnEtvp

b)	Last date for Submission of query through e-mail: mdtf_procurement@isa.int	11.08.2026	05:00 PM (IST)
c)	Last date for receipt of documents as per RFP	21.08.2026	11:59 PM (IST) to be submitted to mdtf_procurement@isa.int

Contents

Section 1. Letter of Invitation

The International Solar Alliance (ISA) hereby invites you to submit a Proposal to this Request for Proposal (RFP) for the above-referenced subject.

This RFP includes the following documents and the General Terms and Conditions of Contract which is inserted in the Bid Data Sheet (BDS):

- Section 1: This Letter of Invitation
- Section 2: Instruction to Bidders
- Section 3: Bid Data Sheet (BDS)
- Section 4: Evaluation Criteria
- Section 5: Terms of Reference
- Section 6: Returnable Bidding Forms

- Form A: Technical Proposal Submission Form
- Form B: Bidder Information Form
- Form C: Joint Venture/Consortium/Association Information Form
- Form D: Qualification Form
- Form E: Format of Technical Proposal
- Form F: Financial Proposal Submission Form
- Form G: Financial Proposal Form
- Form H: Proposal Security Form

If you are interested in submitting a Proposal in response to this RFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the Deadline for Submission of Proposals set out in Bid Data Sheet.

Please acknowledge receipt of this RFP by sending an email to mdtf_procurement@isa.int, indicating whether you intend to submit a Proposal or otherwise. You may send the Technical Proposal and the Financial Proposal files separately. The financial proposal shall be encrypted with password and clearly labelled. Any Amendments to the RFP will be notified on ISA Website. Should you require further clarification, kindly communicate with the contact person/s identified in the attached Bid Data Sheet as the focal point for queries on this RFP.

ISA looks forward to receiving your Proposal and thank you in advance for your interest in ISA procurement opportunities.

Section 2. Instructions to Bidders

GENERAL PROVISIONS	
1. Introduction	1.1 Bidders shall adhere to all the requirements of this RFP, including any amendments in Writing by ISA. 1.2 Any Proposal submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Proposal by ISA. ISA is under no obligation to award a contract to any Bidder as a result of this RFP.
2. Fraud & Corruption, Gifts and Hospitality	2.1 ISA strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of ISA vendors and requires all bidders/vendors observe the highest standard of ethics during the procurement process and contract implementation. 2.2 Bidders/vendors shall not offer gifts or hospitality of any kind to ISA staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners. 2.3 In pursuance of this policy, ISA (a) Shall reject a proposal if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a ISA contract. 2.4 All Bidders must adhere to the ISA Supplier Code of Conduct, which may be found at ISA_Supplier_Code_of_Conducts.pdf
3. Eligibility	3.1 A vendor should not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to ISA whether they are subject to any sanction or temporary suspension imposed by these organizations. 3.2 It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by ISA.
4. Conflict of Interests	4.1 Bidders must strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Without limitation on the generality of the above, Bidders, and any of their affiliates, shall be considered to have a conflict of interest with one or more parties in this

	solicitation process, if they: a) Are or have been associated in the past, with a firm or any of its affiliates which have been engaged by ISA to provide services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation, and other documents to be used for the procurement of the goods and services in this selection process; b) Were involved in the preparation and/or design of the programme/project related to the services requested under this RFP; or c) Are found to be in conflict for any other reason, as may be established by, or at the discretion of ISA. 4.2 In the event of any uncertainty in the interpretation of a potential conflict of interest, Bidders must disclose to ISA, and seek ISA' s confirmation on whether or not such a conflict exists. The ISA shall have the discretion to disqualify or proceed with a bidder where there is a probable conflict of interest subject to further evaluation and review of various factors such as access to sensitive information which may confer unfair advantage as against other bidders. The decision on a probable conflict of interest shall be made in the best interest of the work of the ISA. 4.3 Similarly, the Bidders must disclose in their proposal their knowledge of the following: a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel are family members of ISA staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving services under this RFP; and b) All other circumstances that could potentially lead to actual or perceived conflict of interest, collusion or unfair competition practices. Failure to disclose such an information may result in the rejection of the proposal or proposals affected by the non-disclosure. 4.4 The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to ISA's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFP, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Proposal.
PREPARATION OF PROPOSALS	
5. General Considerations	5.1 In preparing the Proposal, the Bidder is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal. 5.2 The Bidder will not be permitted to take advantage of any errors or omissions in the RFP. Should such errors or omissions be discovered, the Bidder must notify the ISA

6. Cost of Preparation of Proposal	6.1 The Bidder shall bear any and all costs related to the preparation and/or submission of the Proposal, regardless of whether its Proposal was selected or not. ISA shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.
7. Language	7.1 The Proposal, as well as any and all related correspondence exchanged by the Bidder and ISA, shall be Written in the language (s) specified in the BDS.
8. Documents Comprising the Proposal	8.1 The Proposal shall comprise of the following documents: c) Documents Establishing the Eligibility and Qualifications of the Bidder; d) Technical Proposal; e) Financial Proposal; f) Proposal Security, if required by BDS; g) Any attachments and/or appendices to the Proposal.
9. Documents Establishing the Eligibility and Qualifications of the Bidder	9.1 The Bidder shall furnish documentary evidence of its status as an eligible and qualified vendor, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to ISA's satisfaction.
10. Technical Proposal Format and Content	10.1 The Bidder is required to submit a Technical Proposal using the Standard Forms and templates provided in Section 6 of the RFP. 10.2 The Technical Proposal shall not include any price or financial information. A Technical Proposal containing material financial information may be declared non-responsive. 10.3 Samples of items, when required as per Section 5, shall be provided within the time specified and unless otherwise specified by ISA, and at no expense to ISA 10.4 When applicable and required as per Section 5, the Bidder shall describe the necessary training programme available for the maintenance and operation of the services and/or equipment offered as well as the cost to the ISA. Unless otherwise specified, such training as well as training materials shall be provided in the language of the Bid as specified in the BDS.
11. Financial Proposals	11.1 The Financial Proposal shall be prepared using the Standard Form provided in Section 6 of the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs. 11.2 Any output and activities described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, as well as in the final total price. 11.3 Prices and other financial information must not be disclosed in any other place except in the financial proposal.

12.Proposal Security	12.1 A Proposal Security, if required by BDS, shall be provided in the amount and form indicated in the BDS. The Proposal Security shall be valid up to thirty (30) days after the final date of validity of the Proposal. 12.2 The Proposal Security shall be included along with the Technical Proposal. If Proposal Security is required by the RFP but is not found along with the Technical Proposal, the Proposal shall be rejected. 12.3 If the Proposal Security amount or its validity period is found to be less than what is required by ISA, ISA shall reject the Proposal. 12.4 In the event an electronic submission is allowed in the BDS, Bidders shall include a copy of the Bid Security in their proposal and the original of the Proposal Security must be sent via courier or hand delivery as per the instructions in BDS. 12.5 The Proposal Security may be forfeited by ISA, and the Proposal rejected, in the event of any one or combination, of the following conditions: a) If the Bidder withdraws its offer during the period of the Proposal Validity specified in the BDS, or; b) In the event that the successful Bidder fails: i. to sign the Contract after ISA has issued an award; or ii. to furnish the Performance Security, insurances, or other documents that ISA may require as a condition precedent to the effectivity of the contract that may be awarded to the Bidder.
13. Currencies	13.1 All prices shall be quoted in the currency or currencies indicated in the BDS. Where Proposals are quoted in different currencies, for the purposes of comparison of all Proposals: a) ISA will convert the currency quoted in the Proposal into the ISA preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Proposals; and b) In the event that ISA selects a proposal for award that is quoted in a currency different from the preferred currency in the BDS, ISA shall reserve the right to award the contract in the currency of ISA's preference, using the conversion method specified above.
14. Joint Venture, Consortium or Association	14.1 If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Proposal, they shall confirm in their Proposal that : (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Proposal; and (ii) if they are awarded the contract, the contract shall be entered into, by and between ISA and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture. 14.2 After the Deadline for Submission of Proposal, the lead entity identified to

	represent the JV, Consortium or Association shall not be altered without the prior written consent of ISA. 14.3 The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 15 herein in respect of submitting only one proposal. 14.4 The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by ISA. 14.5 A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between: a) Those that were undertaken together by the JV, Consortium or Association; and b) Those that were undertaken by the individual entities of the JV, Consortium or Association. 14.6 Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials. JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm.
15.Only One Proposal	15.1 The Bidder (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture. 15.2 Proposals submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following: h) they have at least one controlling partner, director or shareholder in common; or i) any one of them receive or have received any direct or indirect subsidy from the other/s; or j) they have the same legal representative for purposes of this RFP; or k) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Proposal of, another Bidder regarding this RFP process; l) they are subcontractors to each other's Proposal, or a subcontractor to one Proposal also submits another Proposal under its name as lead Bidder; or

	m) some key personnel proposed to be in the team of one Bidder participates in more than one Proposal received for this RFP process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Proposal.
16. Proposal Validity Period	16.1 Proposals shall remain valid for the period specified in the BDS, commencing on the Deadline for Submission of Proposals. A Proposal valid for a shorter period may be rejected by ISA and rendered non-responsive. 16.2 During the Proposal validity period, the Bidder shall maintain its original Proposal without any change, including the availability of the Key Personnel, the proposed rates and the total price.
17. Extension of Proposal Validity Period	17.1 In exceptional circumstances, prior to the expiration of the proposal validity period, ISA may request Bidders to extend the period of validity of their Proposals. The request and the responses shall be made in writing, and shall be considered integral to the Proposal. 17.2 If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal. 17.3 The Bidder has the right to refuse to extend the validity of its Proposal, and in which case, such Proposal will not be further evaluated.
18. Clarification of Proposal	18.1 Bidders may request clarifications on any of the RFP documents no later than the date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to an ISA staff member, ISA shall have no obligation to respond or confirm that the query was officially received. 18.2 ISA will provide the responses to clarifications through the method specified in the BDS. 18.3 ISA shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of ISA to extend the submission date of the Proposals, unless ISA deems that such an extension is justified and necessary.
19. Amendment of Proposals	19.1 At any time prior to the deadline of Proposal submission, ISA may for any reason, such as in response to a clarification requested by a Bidder, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective bidders. 19.2 If the amendment is substantial, ISA may extend the Deadline for submission of proposal to give the Bidders reasonable time to incorporate the amendment into their Proposals.
20. Alternative Proposals	20.1 Unless otherwise specified in the BDS, alternative proposals shall not be considered. If submission of alternative proposal is allowed by BDS, a Bidder may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. ISA shall only consider the

	alternative proposal offered by the Bidder whose conforming proposal ranked the highest as per the specified evaluation method. Where the conditions for its acceptance are met, or justifications are clearly established, ISA reserves the right to award a contract based on an alternative proposal. 20.2 If multiple/alternative proposals are being submitted, they must be clearly marked as "Main Proposal" and "Alternative Proposal"
21.Pre-Bid Conference	21.1 When appropriate, a Bidder's conference will be conducted at the date, time and location specified in the BDS. All Bidders are encouraged to attend. Non-attendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be sent to all the participants of the pre-bid conference. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the Minutes of the Bidder's Conference or issued/posted as an amendment to RFP.
SUBMISSION AND OPENING OF PROPOSALS	
22.Submission	22.1 The Bidder shall submit a duly signed and complete Proposal comprising the documents and forms in accordance with the requirements in the BDS. The submission shall be in the manner specified in the BDS. 22.2 The Proposal shall be signed by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Proposal. 22.3 Bidders must be aware that the mere act of submission of a Proposal, in and of itself, implies that the Bidder fully accepts the ISA General Contract Terms and Conditions. ISA_GTBs.pdf
Email Submission	22.4 Email submission, if allowed or specified in the BDS, shall be governed as follows: a) Electronic files that form part of the proposal must be in accordance with the format and requirements indicated in BDS; b) The Technical Proposal and the Financial Proposal files MUST BE COMPLETELY SEPARATE. The financial proposal shall be encrypted with password and clearly labeled. The files must be sent to the dedicated email address specified in the BDS. c) The password for opening the Financial Proposal should be provided only upon request of ISA. ISA will request password only from bidders whose Technical Proposal has been found to be technically responsive. Failure to provide correct password may result in the proposal being rejected.
23.Deadline for Submission of	23.1 Complete Proposals must be received by ISA in the manner, and no later than the date and time, specified in the BDS. ISA shall only recognize the

Proposals and Late Proposals	date and time that the bid was received by ISA 23.2 ISA shall not consider any Proposal that is submitted after the deadline for the submission of Proposals.
24.Withdrawal, Substitution, and Modification of Proposals	24.1 A Bidder may withdraw, substitute or modify its Proposal after it has been submitted at any time prior to the deadline for submission. 24.2 Manual and Email submissions: A bidder may withdraw, substitute or modify its Proposal by sending a written notice to ISA, duly signed by an authorized representative, and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the Proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION" 24.3 Proposals requested to be withdrawn shall be returned unopened to the Bidders, only for manual submissions. For online submissions, bids will be disregarded by ISA.
25.Proposal Opening	25.1 There is no public bid opening for RFPs. ISA shall open the Proposals in the presence of an ad-hoc committee formed by ISA, consisting of at least two (2) members.
EVALUATION OF PROPOSALS	
26.Confidentiality	26.1 Information relating to the examination, evaluation, and comparison of Proposals, and the recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process, even after publication of the contract award. 26.2 Any effort by a Bidder or anyone on behalf of the Bidder to influence ISA in the examination, evaluation and comparison of the Proposals or contract award decisions may, at ISA's decision, result in the rejection of its Proposal and may be subject to the application of prevailing ISA vendor sanctions procedures.
27.Evaluation of Proposals	27.1 The Bidder is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under Clause 24 of this RFP. ISA will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals. 27.2 Evaluation of proposals is made of the following steps: • Preliminary Examination • Minimum Eligibility and Qualification (if pre-qualification is not done) • Evaluation of Technical Proposals • Evaluation of Financial Proposals
28.Preliminary Examination	28.1 ISA shall examine the Proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Proposals are

	generally in order, among other indicators that may be used at this stage. ISA reserves the right to reject any Proposal at this stage.
29. Evaluation of Eligibility and Qualification	1. Eligibility and Qualification of the Bidder will be evaluated against the Minimum Eligibility/Qualification requirements specified in the Section 4 (Evaluation Criteria). 2. In general terms, vendors that meet the following criteria may be considered qualified: i. They are not included in the UN Security Council 1267/1989 Committee's list of terrorists and terrorist financiers. ii. They have a good financial standing and have access to adequate financial resources to perform the contract and all existing commercial commitments, iii. They have the necessary similar experience, technical expertise, production capacity where applicable, quality certifications, quality assurance procedures and other resources applicable to the provision of the services required; iv. They are able to comply fully with ISA General Terms and Conditions of Contract; v. They do not have a consistent history of court/arbitral award decisions against the Bidder; and vi. They have a record of timely and satisfactory performance with their clients. vii. The consulting firm should provide credentials, through adequate references or documentation, their current local presence in the ISA focus regions. Past experience of working with ISA and/or with multilateral/international organizations will be an added advantage.
30. Evaluation of Technical and Financial Proposals	30.1 The evaluation team shall review and evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in the Section 4 (Evaluation Criteria). A Proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in the BDS. When necessary and if stated in the BDS, ISA may invite technically responsive bidders for a presentation related to their technical proposals. The conditions for the presentation shall be provided in the bid document where required. 30.2 In the second stage, only the Financial Proposals of those Bidders who achieve the minimum technical score will be opened for evaluation. The Financial Proposals corresponding to Technical Proposals that were rendered non-responsive shall remain unopened, and, in the case of manual submission, be returned to the Bidder unopened. For emailed Proposals submissions, ISA will not request for the password of the Financial Proposals of bidders whose Technical Proposal were found not responsive.

	30.3 The evaluation method that applies for this RFP shall be as indicated in the BDS, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Bidders; or (b) the combined scoring method which will be based on a combination of the technical and financial score. 30.4 When the BDS specifies a combined scoring method, the formula for the rating of the Proposals will be as follows: Rating the Technical Proposal (TP): **TP Rating** = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100 Rating the Financial Proposal (FP): **FP Rating** = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100 Total Combined Score: **Combined Score =** (TP Rating) x (Weight of TP, e.g. 70%/100) + (FP Rating) x (Weight of FP, e.g., 30%/100)
31. Due Diligence	31.1 ISA reserves the right to undertake a due diligence exercise, also called post qualification, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following: a) Verification of accuracy, correctness and authenticity of information provided by the Bidder; b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team; c) Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder; d) Inquiry and reference checking with previous clients on the performance on on-going or contracts completed, including physical inspections of previous works, as necessary; e) Physical inspection of the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder; f) Other means that ISA may deem appropriate, at any stage within the selection process, prior to awarding the contract.
32.Clarification of Proposals	32.1 To assist in the examination, evaluation and comparison of Proposals, ISA may, at its discretion, ask any Bidder for a clarification of its Proposal.

	32.2 ISA's request for clarification and the response shall be in writing and no change in the prices or substance of the Proposal shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by ISA in the evaluation of the Proposals, in accordance with RFP. 32.3 Any unsolicited clarification submitted by a Bidder in respect to its Proposal, which is not a response to a request by ISA, shall not be considered during the review and evaluation of the Proposals.
33.Responsiveness of Proposal	33.1 ISA's determination of a Proposal's responsiveness will be based on the contents of the Proposal itself. A substantially responsive Proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission. 33.2 If a Proposal is not substantially responsive, it shall be rejected by ISA and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.
34.Nonconformities, Reparable Errors and Omissions	34.1 Provided that a Proposal is substantially responsive, ISA may waive any non-conformities or omissions in the Proposal that, in the opinion of ISA, do not constitute a material deviation. 34.2 ISA may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the Proposal. Failure of the Bidder to comply with the request may result in the rejection of its Proposal. 34.3 For Financial Proposal that has been opened, ISA shall check and correct arithmetical errors as follows: a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of ISA there is an obvious misplacement of the decimal point in the unit price; in which case the line item total as quoted shall govern and the unit price shall be corrected; b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail, and the total shall be corrected; and c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail. 34.4 If the Bidder does not accept the correction of errors made by ISA, its Proposal shall be rejected.

AWARD OF CONTRACT	
35.Right to Accept, Reject, Any or All Proposals	35.1 ISA reserves the right to accept or reject any Proposal, to render any or all of the Proposals as non-responsive, and to reject all Proposals at any time prior to award of contract, without incurring any liability, or obligation to inform the affected Bidder(s) of the grounds for ISA's action. ISA shall not be obliged to award the contract to the lowest priced offer.
36.Award Criteria	36.1 Prior to expiration of the proposal validity, ISA shall award the contract to the qualified Bidder based on the award criteria indicated in the BDS.
37.Right to Vary Requirements at the Time of Award	37.1 At the time of award of Contract, ISA reserves the right to vary the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.
38.Contract Signature	38.1 Within fifteen (15) days from the date of receipt of the Contract, the successful Bidder shall sign and date the Contract and return it to ISA. Failure to do so may constitute sufficient grounds for the annulment of the award, and forfeiture of the Proposal Security, if any, and on which event, ISA may award the Contract to the Second Ranked Bidder or call for new Proposals.
39.Performance Security	39.1 A performance security, if required in BDS, shall be provided in the amount specified in BDS. Within fifteen (15) days of the contract signature by both parties. Where a performance security is required, the receipt of the performance security by ISA shall be a condition for rendering the contract effective.
40.Bank Guarantee for Advanced Payment	40.1 Except when the interests of ISA so require, it is ISA's preference to make no advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per BDS, and exceeds 20% of the total contract price, or USD 30,000, whichever is less, the Bidder shall submit a Bank Guarantee in the full amount of the advance payment.
41.Liquidated Damages	41.1 If specified in BDS, ISA shall apply Liquidated Damages resulting from the Contractor's delays or breach of its obligations as per the Contract.
42.Payment Provisions	42.1 Payment will be made only upon ISA's acceptance of the work performed. The terms of payment shall be within thirty (30) days, after receipt of invoice and certification of acceptance of work issued by the proper authority in ISA with direct supervision of the Contractor. Payment will be affected by bank transfer in the currency of contract.
43.Other Provisions	43.1 ISA may withdraw the RFP at any time by providing written notice to the bidder in any case in which the mandate of ISA applicable to the performance of the Contract or the funding of ISA applicable to the RFP is curtailed or terminated, whether in whole or in part. 43.2. The ISA is striving to achieve gender parity in all its activities. In this regard,

	female-owned organizations and/or teams with significant gender diversity are strongly encouraged to submit a proposal. 43.3. The ISA recognizes the importance of valuing diversity and promoting inclusion in all our work programs and partnerships. The ISA strives to engage with organizations and/or teams that reflect its geographical representation and diversity.

Section 3. Bid Data Sheet

The following data for the services to be procured shall complement, supplement, or amend the provisions in the Request for Proposals. In the case of a conflict between the Instructions to Bidders, the Data Sheet, and other annexes or references attached to the Data Sheet, the provisions in the Data Sheet shall prevail.

BDS No.	Ref. to Section.2	Data	Specific Instructions / Requirements
1	7	Language of the Proposal	English
2		Submitting Proposals for Parts or sub-parts of the TOR (partial bids)	Not Allowed
3	20	Alternative Proposals	Shall not be considered
4	21	Pre-proposal conference	August 10, 2026, 3:00 PM – 3:30 PM (IST) Pre-Bid Meeting Link: https://teams.microsoft.com/meet/434604581956839?p=X4yDnHkuKsfwdnEtvp
5	10	Proposal Validity Period	90 days
6	14	Bid Security	NIL
7	41	Advanced Payment upon signing of contract	Not Allowed
8	42	Liquidated Damages	Will be imposed as follows: a. Where the contractor fails to fulfill the performance of the deliverables in accordance with the specified timelines in the approved strategy document or b. Where there is non-satisfactory performance of the contract in line with the contract terms, the contractor shall be liable to pay ISA the liquidated damages of a weekly charge of 2.5% (two point five percent) of the total contract sum, for each week of the weekly occurrence, up to a maximum amount of 10% (ten percent) of the contract sum; which surcharge is deductible from the vendor’s outstanding invoices.

			Provided that ISA may the event of the contractor's default or failure to meet a timeline issue a Notice of Breach as a warning of first instance; and in the second instance terminate the contract; and the invoice due shall be calculated on a pro-rata basis following the provision of this section.
9	40	Performance Security	Required Within fifteen (15) days of issuance of Letter of Award, the successful Bidder shall furnish a Contract Performance Security equal to **five percent (5%)** of the contract price in the form of an unconditional bank guarantee or such other form acceptable to ISA. Failure to furnish the same may result in cancellation of award and forfeiture of EMD.
10	18	Currency of Proposal	**US Dollars/Indian Rupees** For companies registered in India, the payment will be made in INR, and the applicable exchange rate will be locked as per the UN Operational Rates of Exchange on the date of bid submission. Reference: https://treasury.un.org/operationalrates/OperationalRates.php
11	31	Deadline for submitting requests for clarifications/ questions	August 11, 2026, 5:00 PM (IST)
12	31	Contact Details for submitting clarifications/questions	Focal Person in ISA: MDTF In charge, ISA E-mail: mdtf_procurement@isa.int
13	18, 19 and 21	Manner of Disseminating Supplemental Information to the RFP and responses/clarifications to queries	Direct communication to prospective Proposers by email E-mail: mdtf_procurement@isa.int
14	23	Deadline of Submission	**August 21, 2026 (11:59 PM IST)**
14	22	Allowable Manner of Submitting Proposals	☐ **Submission by email**
15	22	Proposal Submission Address	E-mail: mdtf_procurement@isa.int

16	22	Electronic submission (email) requirements	▪ Format: PDF files only ▪ File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard. ▪ All files must be free of viruses and not corrupted. ▪ Password for financial proposal <u>must</u> not be provided to ISA until requested by ISA ▪ Max. File Size per transmission: 5 MB
17	27 36	Evaluation Method for the Award of Contract	Combined Scoring Method, using the 70%-30% distribution for technical and financial proposals respectively The minimum technical score required to pass is 70%.
18		Expected date for commencement of Contract	
19		Maximum expected duration of contract	The project deliverables shall be completed within **twelve months** from the commencement of the contract.
20	35	ISA will award the contract to:	One Proposer only
21	39	Type of Contract	Services contract
22		Other Information Related to the RFP	*[All other instructions and information not yet mentioned so far in this Data Sheet but are relevant to the RFP must be cited here, and any further entries that may be added below this table row]*

Section 4. Evaluation Criteria

Preliminary Examination Criteria

Proposals will be examined to determine whether they are complete and submitted in accordance with RFP requirements as per below criteria on a Yes/No basis:

- Appropriate signatures
- Power of Attorney
- Minimum documents provided
- Technical and Financial Proposals submitted separately
- Bid Validity
- Bid Security submitted as per RFP requirements with compliant validity period

Minimum Eligibility and Qualification Criteria

Eligibility and Qualification will be evaluated on Pass/Fail basis.

Subject	Criteria	Document Submission requirement
ELIGIBILITY		
Legal Status	Vendor is a legally registered entity. JV/Consortium/Sub-contract is allowed under this contract	Form B: Bidder Information Form
Eligibility	Vendor is not suspended, nor debarred, nor otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization in accordance with ITB clause 3.	Form A: Technical Proposal Submission Form
Conflict of Interest	No conflicts of interest in accordance with clause 4.	Form A: Technical Proposal Submission Form
Bankruptcy	Not declared bankruptcy, not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future.	Form A: Technical Proposal Submission Form
QUALIFICATION		
History of Non-	Non-performance of a contract did not occur as a result of contractor default for the last 3 years.	Form D: Qualification Form

<table>
<tr><td>Performing Contracts[1]</td><td></td><td></td></tr>
<tr><td>Litigation History</td><td>No consistent history of court/arbitral award decisions against the Bidder for the last 3 years.</td><td>Form D: Qualification Form</td></tr>
<tr><td>Previous Experience</td><td>
<table>
<tr><th>Sl. No.</th><th>Criteria</th><th>Documents required/Marks</th></tr>
<tr><td>1.</td><td>0-1 year of operation in energy, clean energy, or related infrastructure sectors – 5 point

1-5 year of operation in energy, clean energy, or related infrastructure sectors – 10 points

Above 5 years of operation in energy, clean energy, or related infrastructure sectors – 20 points.</td><td>Provide Proof (Max 20 marks)</td></tr>
<tr><td>2.</td><td>Less than 1 years' experience in large-scale projects (national/state-level) in energy transition, renewable energy, grid planning, or related fields in the last 3 years. – 5 points

Experience of more than 1 & upto 5 years large-scale projects (national/state-level) in energy transition, renewable energy, grid planning, or related fields. At least one assignment for a government or multilateral organization (India or comparable country) – 10 points

Experience in more than 5 large-scale projects (national/state-level) in energy transition, renewable energy, grid planning, or related fields . At least one assignment for a government or multilateral organization (India or comparable country) – 20 points</td><td>Provide Proof (Max 20 marks)</td></tr>
</table>
</td><td>Form D: Qualification Form (Previous Relevant Experience)</td></tr>
</table>

[1] Non-performance, as decided by ISA, shall include all contracts where (a) non-performance was not challenged by the contractor, including through referral to the dispute resolution mechanism under the respective contract, and (b) contracts that were so challenged but fully settled against the contractor. Non-performance shall not include contracts where Employers decision was overruled by the dispute resolution mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the Bidder have been exhausted.

	3.	Demonstrated expertise in at least 4 of the following: • Integrated resource planning • Renewable energy planning • Energy modelling • Digital utilities • Project pipeline development in areas relevant to this RfP • Energy efficiency • Other relevant areas like Transmission & Distribution (T&D) Planning, Electric Vehicle (EV) ecosystem	Provide Proof (Max 20 marks)	
	4	Professionals with relevant qualifications and experience in energy transition, energy modelling, D/RE, storage, project management, and other relevant sectoral expertise (including on digitalisation and power systems) Demonstrated capacity (in-house or via associates) across at least 4 thematic areas relevant to scope of this EoI, with evidence of prior use Less than 5 full-time professionals – 5 points Between 5-10 full time professionals – 10 points More than 10 full-time professionals – 20 points	CVs of Key Personnel (Max 20 marks)	Form E: Formats of CVs in Technical Proposal
Financial Standing		Average annual turnover of less than USD 300,000 (or equivalent) in the last 3 financial years – 5 points Average annual turnover between USD 300,000 – 500,000 (or equivalent) in the last 3 financial years – 10 points Average annual turnover of more than USD 500,000 (or equivalent) in the last 3 financial years- 20 points Organization is not under insolvency, liquidation or legal suspension in any scenario above. In such scenario, agencies will deem to be disqualified	Provide Proof (Max 20 marks)	Form D: Qualification Form
		Bidder must demonstrate the current soundness of its financial standing and indicate its prospective long-term profitability		Form D: Qualification Form

Bidders failing to meet the mandatory eligibility criteria, or those with missing or incomplete eligibility documents, will have their technical bids rejected without evaluation; additionally, bidders scoring below the minimum technical threshold of 70 marks shall be disqualified.

Note: Startups shall be governed in accordance with the applicable rules and guidelines issued under GFR and DPIIT, Government of India

Technical Proposal Evaluation Criteria

Summary of Technical Proposal Evaluation Forms		Points Obtainable
1.	Overall Approach & Methodology	30
2.	Experience in Integrated Energy Planning; Energy Modelling Capabilities	20
3.	Capacity to Translate Strategies into DPRs and Project Pipelines and Structuring Bankable/Blended Finance Projects	10
5.	Geographic and Institutional Coverage	10
7.	Strategic Partnerships and Stakeholder Engagement; Strategic Partnerships and Stakeholder Engagement; On-ground Implementation Support	20
8.	Team Structure, location and pool of experts	10
	Total	**100**

Technical Criteria

Criteria	Description	Max. Points
1. Overall Approach & Methodology	Clarity, feasibility, and contextual relevance of the approach proposed for delivery of the assignment, including stakeholder engagement plan, risk mitigation, and integration with national/state frameworks.	30
2. Experience in Integrated Energy Planning and Modelling Capabilities	Demonstrated end-to-end experience in integrated energy planning in India, including scenario modelling, storage integration, hybrid systems structuring, etc. State-specific implementation experience will be rated higher. In-house capability in energy system modelling, demand-supply forecasting, scenario development, and use of modelling tools (e.g., LEAP, TIMES, PLEXOS, HOMER, etc.). • Basic technical experience and Basic modelling using standard tools: 5 points • State-level work in ≥2 states; Applied modelling in ≥2 state-level or national level projects: 10 points • Advanced technical work with clear examples; Advanced modelling with integration of RE, storage, and grid dynamics: 20 points	20
3. Capacity to Translate Strategies into DPRs and Project Pipelines and Structuring Bankable/Blended Finance Projects	Evidence of having developed investment-ready DPRs or project pipelines for energy infrastructure. • At least 2 completed DPRs: 4 points • ≥5 DPRs/pipelines delivered across sectors/states: 6 points • Demonstrated implementation outcomes from at least 2 of these: 10 points	10

Criteria	Description	Max. Points
4. Geographic and Institutional Coverage	Work experience in ≥3 Indian states or federal equivalents globally. Familiarity with DISCOMs, SLDCs, or state nodal agencies is essential. • Work in 3 states: 3 points • Work in ≥5 states or with central/state utilities: 7 points • Deep engagement (e.g., MoUs, partnerships): 10 points	10
5. Strategic Partnerships and Stakeholder Engagement; On-ground Implementation Support	Active partnerships with government, international/multilateral agencies, or private sector in RE, power sector reform, or similar. And demonstrated support to nodal agencies in implementation activities such as DPR preparation, tendering, project structuring, etc • At least 2 relevant partnerships; Experience in DPR preparation, tendering, project structuring: 8 points • ≥3 partnerships, including at least 1 in India: 10 points • ≥5 partnerships, with ≥3 involving multilaterals: 18 points • Stakeholder engagement at local/state level demonstrated in ≥2 projects: 2 additional points	20
6. Team Structure, location and pool of experts	Composition, qualifications, and experience of the proposed team, with emphasis on: • Technical and managerial depth across relevant domains as per the ToRs of this RFP • Inclusion of senior experts with experience across relevant domains as per the ToRs (including but not limited to Energy Modeller, energy planning, T&D Planning Specialist, EE/DSM Expert, Finance and Investment Specialist, and Project management and stakeholders Engagement specialist) • Adequate number of team members based in India or willing to be deployed in target geographies at sub-national level	10
	Total	**100**

To qualify for the opening of financial bids, bidders must achieve a minimum technical score of 70 out of 100 marks; the financial bids of those scoring below this threshold will be rejected.

As part of the technical evaluation process, bidders will be required to deliver a technical presentation to the evaluation committee. Led by the proposed Key Personnel, this presentation should clearly demonstrate the bidder's understanding of the scope of work, their proposed approach and methodology, relevant past experience, and their operational readiness to successfully execute the assignment.

Section 5. Terms of Reference

1. Background and Context

1.1. Rajasthan Energy Sector Context

Rajasthan is one of India's leading renewable energy states and plays a critical role in the country's clean energy transition. As of January 2026, the State had an installed renewable energy capacity of approximately 43.8 GW, including over 22.8 GW of solar capacity and around 5.2 GW of wind capacity, making Rajasthan the largest solar power state in India and among the top wind energy states.

Renewable energy now constitutes a significant share of Rajasthan's total installed power capacity, supported by strong solar irradiation, large land availability, and increasing investment in utility-scale renewable energy projects. The State is also witnessing rapid growth in decentralized renewable energy through rooftop solar and PM-KUSUM implementation. Rajasthan has already crossed 4 GW of solar capacity under PM-KUSUM[2], supporting agricultural feeder solarization and rural energy access.

Under the Rajasthan Renewable Energy Policy, 2023, the State has set a target of achieving 90 GW of renewable energy capacity by 2030, including around 65 GW of solar and 15 GW of wind and hybrid capacity. The Rajasthan Integrated Clean Energy Policy, 2024 further expands this ambition by targeting nearly 125 GW of renewable energy capacity by 2029–30[3].

At the same time, Rajasthan's rapid renewable energy expansion is creating increasing pressure on transmission infrastructure, storage requirements, and grid balancing systems. Recent assessments indicate that nearly 60 GW of renewable energy projects are currently awaiting transmission connectivity in the State, highlighting the need for integrated planning of renewable energy, transmission infrastructure, storage systems, and demand-side resources[4].

These developments position Rajasthan as a strategic state for demonstrating integrated Energy Transition Planning approaches that combine renewable energy integration, infrastructure planning, storage deployment and long-term grid modernization.

1.2. 1.2 Opportunity for Integrated Energy Transition Planning

The proposed Energy Transition Planning (ETP) engagement provides an opportunity to support Rajasthan in preparing for future energy system requirements while strengthening coordination between planning, infrastructure development and investment mobilisation.

The initiative aims to support a more integrated approach toward renewable energy deployment, transmission and distribution planning, storage integration, and demand-side interventions. It also creates an opportunity to identify strategic clean energy and infrastructure projects that can attract public and private investment while supporting reliable and affordable power supply.

The engagement is expected to help the State strengthen long-term planning capabilities, improve alignment between sector stakeholders and develop implementation-ready pathways for achieving Rajasthan's broader energy transition priorities.

1.3. Scoping Approach & Partnership

Rajasthan has been identified as a priority state for the proposed engagement based on a combination of strategic, institutional and sectoral considerations. These include the State's renewable energy leadership, enabling policy environment, active engagement of State agencies and utilities and alignment with ongoing national initiatives related to clean energy transition and grid modernization.

The scoping approach is proposed to be implemented through phased consultations with the Government of Rajasthan, sector institutions and key stakeholders to identify priority intervention areas and implementation

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[2] https://www.energetica-india.net/news/rajasthan-crosses-4000-mw-solar-capacity-under-pm-kusum

[3] https://rising.rajasthan.gov.in/renewable-energy

[4] https://www.reuters.com/sustainability/boards-policy-regulation/indias-top-solar-state-has-renewable-projects-about-60-gw-awaiting-transmission-2026-04-13/

pathways. The proposed scoping approach builds on the ongoing engagement between ISA and the Government of Rajasthan on utility digitization and renewable energy integration.

One of the key priority areas emerging from the engagement has been the need to undertake a sub-national Energy Transition Planning (ETP) exercise for Rajasthan to support long-term energy sector planning and coordination across stakeholders.

In this context, the Energy Department, Government of Rajasthan constituted a State-Level Committee on Energy Transition Planning (ETP) through a govt order dated 7th May 2026. Within the overall purview of the Committee, stakeholder consultations been undertaken and the scope of work is been contextualized and aligned with State priorities, institutional readiness and implementation feasibility. And in furtherance of the Framework for Action signed between the International Solar Alliance (ISA) and the Energy Department, Government of Rajasthan dated 8th July 2026, this RfP aims to support the State's Energy Transition Planning efforts and to develop a scalable model that can contribute to Rajasthan's clean energy ambitions while generating learnings for replication across ISA Member Countries.

The engagement is expected to initially focus on priority areas including integrated resource planning, transmission and distribution strengthening, and demand-side management, while creating a framework for future expansion into additional energy transition sectors over time.

1.4. About ISA and the Multi-donor Trust Fund (MDTF)

The International Solar Alliance is an intergovernmental treaty-based organisation headquartered in Gurugram, with 120+ member **countries**. ISA's Multi-Donor Trust Fund (MDTF), established in October 2021, is designed as a facility to channel donor contributions into high-impact programmatic interventions across energy transition, AI and digitisation and capacity building – with a strong emphasis on reducing aid fragmentation and enhancing strategic coherence.

Within the MDTF, the Energy Transition Planning (ETP) pillar supports national and sub-national governments to develop integrated, investment-ready transition blueprints covering renewable energy deployment, grid infrastructure, utility digitalisation, policy frameworks and green jobs.

2. Expected Strategic Outcomes

The proposed Energy Transition Planning activity is expected to support Rajasthan in strengthening long-term energy planning, renewable energy integration and institutional coordination across the power sector. Key expected outcomes include:

- Development of a long-term Energy Transition Plan aligned with Rajasthan's energy, socio-economic and environmental priorities.
- Improved planning for renewable energy integration, storage, and grid infrastructure.
- Strengthened institutional coordination between Government agencies.
- Enhanced utility capabilities for data-driven planning and demand-side management.
- Preparation of investment-ready clean energy and infrastructure project pipelines.
- Strengthen institutional capacity and implementation readiness for the Energy Transition Plan

3. Objective of the Engagement

The proposed engagement aims to support the Government of Rajasthan in developing an integrated Energy Transition Plan (ETP) that strengthens renewable energy integration, grid planning, energy efficiency interventions and long-term energy sector modernization. The initiative will support preparation of a strategic roadmap and investment-ready project pipeline aligned with Rajasthan's energy transition priorities through 2030–35.

4. Proposed Scope of Work

The engagement is structured around six workstreams structured in activity scope and key deliverables. Deliverables to be transformed into milestones for periodic review at the inception stage with selected agency. -

Workstream 1 — Integrated Resource Planning, Storage and DRE Optimisation

Develop a least-cost, technically feasible energy mix for Rajasthan through 2030–35, aligned with 24x7 supply, RE integration and environmental compliance.

Scope

- Review historical and ongoing GoR initiatives relating to generation planning, renewable energy deployment, storage, distributed renewable energy, resource adequacy, integrated resource planning, and demand-side initiatives to establish the baseline for future planning.
- Collect, validate and consolidate demand, generation, resource, operational and planning datasets from relevant Government departments, DISCOMs, TRANSCO, SLDC and other agencies. Apply appropriate interpolation, extrapolation, benchmarking and analytical modelling techniques to address data gaps and develop future planning scenarios.
- Analyse multi-scenario demand projections and load curve evolution to model future peak shifts and thermal ramping requirements.
- Model the optimal generation mix across solar, wind, hybrid, RTC, hydro and thermal; assess flexibility of the existing thermal fleet.
- Review existing PPAs & upcoming projects to assess resource adequacy, contractual flexibility, and alignment with future demand and energy transition pathways.
- Identify and quantify storage needs (BESS, Pumped Storage) for RE integration, curtailment minimisation and dispatchability; design pilot hybrid clusters.
- Recommend retrofit and bundling strategies (e.g., "Bundling, Banking, and Balancing") for thermal and RE assets.
- Develop projectization concepts for RE procurement, RE+ storage systems, grid strengthening, and demand-side management interventions.
- Perform cost-benefit analysis of DRE applications, estimate scale-up potential, and map economic value flows to states, DISCOMs, and consumers.
- Engage stakeholders through consultations and showcase potential pilots to inform policy design and regulatory support.
- Assess demand-side flexibility and market-based mechanisms, including demand response, ancillary services, and real-time markets, to enhance grid flexibility and reduce system balancing costs.
- Assess , major solution providers, recent deployments and leading case studies, relevant tender/RFP outcomes and key learnings, and projected cost trajectories for solar, wind, BESS, pumped storage, and other emerging energy transition technologies to support long-term planning

Key Deliverables:

- Generation-Storage Capacity Strategy with RE share, storage (MW/MWh) and thermal PLF targets
- Technology & Location Prioritization Matrix: Scoring of technologies (e.g., AC vs. DC solar, PSP vs. BESS) by cost, land, and grid impact. Technology benchmarking and market assessment report covering solution providers, case studies, RFP/tender analysis, and cost trends.
- Flexibility and Storage Integration Strategy including balancing resource requirements, storage deployment pathways, demand response potential, and market-based flexibility mechanisms.
- Investment Needs & Procurement Strategy Roadmap: CAPEX breakdown, Procurement models (competitive bidding, PPP etc).
- DRE end-use sector strategy and business models (rooftop, livelihoods)
- Policy and regulatory recommendations including payment security and risk guarantees

Workstream 2 — Transmission & Distribution Network Planning

Develop an integrated T&D roadmap for Rajasthan to support future demand, RE integration and loss reduction, while enhancing grid reliability.

Scope

- Review previous and ongoing GoR programs relating to transmission expansion, Green Energy Corridors, distribution strengthening, smart grids, grid modernisation, forecasting, scheduling, and digitalisation initiatives.
- Collect, validate and consolidate network, operational, outage, congestion and planning data from utilities and relevant agencies, and undertake data benchmarking, interpolation, extrapolation and analytical modelling to support future network planning.
- Assess the current capacity and performance of state transmission and distribution infrastructure using utility and SLDC data, including congestion patterns and outage trends.
- Benchmark T&D losses against state targets; identify opportunities for system improvement.
- Undertake load flow, short-circuit, and grid stability analysis under high renewable energy scenarios to assess network readiness and future system requirements.
- Model grid requirements under multiple demand and RE scenarios; conduct contingency analysis to identify system vulnerabilities.
- Assess requirements for advanced forecasting systems and grid operation tools, including strengthening forecasting accuracy and compliance with Deviation Settlement Mechanism (DSM), along with PMU/WAMS (or similar) infrastructure, real-time monitoring systems, and digital decision-support platforms to strengthen system planning and operational reliability.
- Plan new high-voltage corridors (400 kV+) and sub-transmission upgrades (66–220 kV) for industrial loads, RE evacuation and storage integration.
- Analyse major grid events and operational disruptions, and recommend system strengthening measures, SOPs, reserve management, balancing frameworks, and DSM performance improvement measures for high renewable energy penetration. Recommend a phased investment strategy with bundling models (e.g., TBCB) and modular substation designs.
- Identify renewable energy evacuation constraints, Renewable Energy Zones, pooling station requirements, priority transmission investments, and Green Energy Corridor expansion needs.
- Identify cost reduction opportunities through shared infrastructure (e.g., solar evacuation along existing corridors) and flexible, modular substation designs that allow for future demand variation.

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Key Deliverables:

- State-wide T&D Expansion Strategy (layer-wise)
- Grid Operations & Digital Modernisation Roadmap covering forecasting, scheduling, balancing, congestion management, PMU/WAMS (or similar), and real-time monitoring.
- DSM, Forecasting & Scheduling Improvement Framework covering deviation management, forecasting enhancement, and operational and regulatory optimisation.
- RE Evacuation & Regulatory Reform Plan covering Green Energy Corridors, grid code alignment, RE integration, storage, flexibility, and market frameworks.
- Projectisation Plan for key corridors and substations
- Investment Plan by layer and utility

Workstream 3 — Clean Energy Project Pipeline and Financing Facility

Design and operationalise two complementary institutional mechanisms for Rajasthan: (i) a Project Aggregator and Developer to identify, aggregate and competitively bid out clean energy projects; and (ii) a Clean Energy Financing Facility (CEFF) to provide catalytic, early-stage and concessional capital.

Scope

- Review existing GoR programs, financing initiatives, subsidy mechanisms, PPP models, project aggregation efforts, investment facilitation initiatives and clean energy financing mechanisms relevant to the proposed institutional structures.
- Collect and analyse project, investment, financing and market datasets from relevant agencies and supplement these through benchmarking, interpolation, extrapolation and market analysis to identify bankable project opportunities.
- Assess fragmented, small-scale clean energy opportunities (solar for livelihoods, MSME rooftops, EV charging, DRE for productive uses) and structure them into standardised, bankable models.
- Define institutional model options (government-led, PPP, SPV), governance structures and support systems.
- Develop an initial project pipeline across DRE, EE, EV hubs and decentralized solar for public infrastructure.
- Propose risk mitigation instruments (partial risk guarantees, demand aggregation, minimum offtake).
- Design recommendations for the CEFF structure with tailored instruments (convertible debt, results based financing, first-loss guarantees, working capital).

Key Deliverables:

- Institutional Design Blueprint (Project Aggregator and CEFF)
- Initial Aggregated Project Pipeline (5–7 bundled opportunities with CBA)
- Financing Facility Design recommendations
- Investment & De-risking Strategy

Workstream 4 — Projectisation of Generation, Transmission and Distribution

Translate strategic recommendations from all workstreams into 20–30 implementable, investment-ready project concepts for Rajasthan.

Scope

- Review previous GoR project implementation experience, tendering approaches, procurement models, DPRs and investment programs to identify replicable implementation models and lessons learned.
- Identify high-priority projects:
  - Generation: Large-scale solar parks, pumped storage, DRE planning.
  - Transmission: 400kV+, 220kV, and 132kV reinforcements for RE evacuation and congestion relief. - Distribution: 33/11kV substation upgrades, HVDS rollout, agricultural feeder segregation, digitization.
- Define project scope, cost benchmarks, location, implementing agency and alignment with the State Energy Plan.
- Develop procurement and financing models:
  - competitive bidding for RE
  - PPP/VGF for transmission
  - Central/state schemes, green bonds and blended finance for distribution.
- Conduct pre-feasibility and conceptual studies, including regulatory approval pathways.

Key Deliverables:

- Strategic Projectisation Matrix (20 prioritised projects)
- Project Briefs (scope, capacity, approx costs, stakeholders)
- Implementation & Financing Strategy Roadmap

Workstream 5 — Sectoral planning & assessment- Energy Efficiency and Demand-Side Management

This workstream focuses on strengthening Rajasthan’s demand-side energy transition through coordinated energy efficiency, DSM, and flexible demand interventions aligned with utility modernisation and state energy planning.

Scope

- Review historical and ongoing GoR programs relating to Energy Efficiency, DSM, utility modernisation, appliance efficiency, agricultural demand management, industrial efficiency and demand flexibility initiatives.
- Collect sector-wise energy consumption and programme performance data from relevant departments and utilities, and undertake data validation, interpolation, extrapolation and benchmarking to identify priority intervention areas.
- Strengthen institutional coordination and implementation frameworks for EE/DSM programmes.
- Assess sector-wise energy use patterns and identify high-impact opportunities across MSME, C&I, buildings, agriculture, and emerging electricity demand segments.
- Support utility-led, data-driven EE and demand flexibility interventions leveraging ongoing DISCOM digitisation efforts.
- Develop targeted strategies for efficient appliances, smart irrigation, district cooling, public buildings, industrial retrofits, and flexible EV charging.
- Design enabling mechanisms including financing models, aggregation approaches, risk-sharing instruments, and capacity-building programmes.
- Establish robust monitoring, reporting, and verification (MRV) systems for measurable demand reduction and system efficiency gains.

Key Deliverables

- Rajasthan EE & Demand Flexibility Strategy
- Sector-wise Investment Opportunity Matrix
- Institutional & Financing Recommendations
- Aggregation and Implementation Models

Workstream 6- Institutional Capacity Building and Implementation Readiness (Cross-Cutting)

Support institutional preparedness for implementation of Rajasthan's Energy Transition Plan by identifying key capacity needs and developing targeted recommendations for strengthening planning, delivery, and coordination capabilities across the thematic scope above.

Scope

- Review previous GoR institutional strengthening programs, capacity-building initiatives, technical assistance projects and implementation arrangements across the energy sector.
- Assess institutional capacities and workforce development requirements across SLDCs, transmission utilities, and distribution utilities.
- Identify priority skill, knowledge, and technical capability gaps related to grid operations, forecasting, scheduling, balancing, digitalisation, and renewable energy integration.
- Evaluate capacity-building needs for ancillary services, grid analytics, market participation, and high-renewable-energy system operations.
- Recommend appropriate capacity-building frameworks, delivery mechanisms, and stakeholder-specific training pathways to support implementation of the Energy Transition Plan.
- Identify opportunities for knowledge exchange, peer learning, and partnerships with national and international institutions.

Key Deliverables

- Institutional Capacity and Implementation Readiness Assessment
- Training Needs Assessment and Capacity Building Framework

5. Institutional Framework and Implementation Arrangements

The assignment will be implemented through a collaborative institutional arrangement involving the International Solar Alliance (ISA), the Energy Department, Government of Rajasthan, and relevant state implementing agencies. The engagement will be undertaken under the overall guidance of the State Level Energy Transition Planning Committee to ensure strategic oversight, inter-agency coordination, and alignment with the State's energy transition priorities. Within the broad institutional arrangement summarized above, the agency will have following roles and responsibilities, as:

Role of the Agency/ Consulting Partner

- Design, develop and implement project workplan in close consultation with ISA and Energy Department Rajasthan. Deploy on ground experts and coordinator as per requirements to deliver quality outputs in close cooperation with the relevant state govt agencies.
- Develop the energy system modelling framework, methodology and implementation plan in consultation with the Energy Department and ISA.
- Coordinate with all the relevant state agencies and utilities for data collection, clarification, validation of assumptions and refinement of outputs. Compile global best practices to inform state ETP planning and recommendations on investment opportunities.
- Undertake data compilation, standardization, & integration, modelling with relevant tools including but not limited to LEAP, TIMES, PLEXOS, HOMER, etc, scenario development, analysis and preparation of technical outputs, reports and recommendations.
- Organize stakeholder consultations, technical workshops and review meetings, and incorporate feedback from all stakeholders.
- Drafting meeting/workshop agendas, event logistics, summary reports, communication and outreach of the strategic and technical outputs at the national and international levels.
- Ensure timely delivery of high-quality outputs in line with the agreed work plan and implementation schedule. Document learnings

The Consulting Agency will need to collaboratively work with government & State Institutions (including Energy Department (Government of Rajasthan), State Level Energy Transition committee members such as RVPN, RVUITNL, RRECL, DISCOMs and other member agencies)) and seek support as summarized below:

- Provide overall policy direction, strategic oversight and governance for the assignment, ensuring alignment with State energy targets, priorities and planning frameworks.
- Work with the committee focal point from these agencies to ensure coordination among all participating entities for smooth and timely implementation of the assignment.
- Review key deliverables, provide consolidated feedback, and support validation and approval of modelling assumptions, scenarios and recommendations.
- Comprehensive access to all required datasets including transmission, renewable energy, demand, distribution, operational and planning information required for modelling and analysis.
- Provide strategic guidance on policy pathways, investment priorities and key interventions emerging from the Energy Transition Planning exercise.

6. Indicative Timeline and Milestones

The following milestones are proposed, subject to finalization with the Government of Rajasthan during the formal onboarding stage.

Period	Key Milestone
July 2026	Evaluation and onboarding of technical agency and inception report and project kick-off; Project team established; commencement of baseline assessments and stakeholder consultations.
Aug 2026	Initial stakeholder mapping, inter-agency consultations and in person Kick-off workshop (~70 participants) with State Energy Transition Planning (ETP) Committee for coordination and alignment of priorities under the proposed engagement.
Period	**Key Milestone**
July – September 2026	• Collection and validation of utility and sectoral data. • Demand assessment, infrastructure review, and institutional capacity assessment. • Initiation of energy modelling, scenario analysis, and technical assessments across the workstreams.
October – December 2026	• Preparation of the Draft Energy Transition Planning (ETP) Framework covering integrated resource planning, transmission & distribution, energy efficiency, and institutional recommendations. • Development of financing strategies, projectisation concepts, and investment-ready clean energy project pipelines
Jan 2027	State-level stakeholder consultations and review workshops (one in-person workshop, ~70 participants) to validate the Draft ETP, strategic recommendations, and investment pipeline
February – March 2027	Finalization of the Energy Transition Plan as per approval from ISA/GoR, including the investment roadmap, implementation strategy, projectisation framework, financing recommendations, and institutional capacity-building roadmap.
April- June 2027	Submission of the Final Energy Transition Plan and associated technical reports, dissemination through the launch event (~80 participants), support govt in adoption of the ETP report and identification of next-phase implementation support and investment opportunities.

Any adjustments to the contract timeframe will be determined by mutual agreement between the selected agency and the International Solar Alliance (ISA) and Energy Department Rajasthan. Also, based on the assessment of first cycle execution, contract may be extended for subsequent cycles as per ISA guidelines.

7. Payment Terms

SNo	Description of Payment terms	Payment
1	Submission and approval of the Inception Report, project implementation team established including dedicated project coordinator, stakeholder mapping framework, and completed data collection questionnaires for state utilities (RVPN, RRECL, DISCOMs and other relevant departments).	15%
2	Completion of utility data collection, energy modelling and scenario analysis, and submission of the Interim Technical Assessment covering integrated resource planning, T&D and grid assessments, storage, EE/DSM, and institutional baseline assessment.	30%
3	Submission of the Draft Energy Transition Plan, including RE integration pathways, investment-ready project pipeline, financing and projectisation strategy, and successful completion of state-level stakeholder consultations and review workshops.	25%
4	Submission and approval of the Final Energy Transition Plan by ISA/GoR, including the implementation roadmap, policy and regulatory recommendations, institutional capacity-building framework, final project pipeline and investment strategy, and completion of the dissemination/launch event.	30%

Note: The overall project duration shall be twelve (12) months from the date of contract execution; provided, however, that all project timelines and schedule mentioned above is indicative and will be finalized based on discussion and agreement between ISA/Energy Department, Rajasthan and the agency. Initially, a draft schedule will be provided with respective deliverables to ISA/Energy Department, Rajasthan for their review and feedback within stipulated timelines. ISA/Energy Department, Rajasthan will provide feedback within the agreed timelines to make necessary changes, corrections, if required. A revised schedule document will be resubmitted. Feedback and revision of documents and deliverables will be an iterative process. Also, based on the assessment of first cycle execution, contract may be extended for subsequent cycles as per ISA guidelines.

Section 6: Returnable Bidding Forms / Checklist

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted. Before submitting your Proposal, please ensure compliance with the Proposal Submission instructions of the BDS 22.

Technical Proposal Envelope:

Have you duly completed all the Returnable Bidding Forms?	
▪ Form A: Technical Proposal Submission Form	☐
▪ Form B: Bidder Information Form	☐
▪ Form C: Joint Venture/Consortium/ Association Information Form	☐
▪ Form D: Qualification Form	☐
▪ Form E: Format of Technical Proposal	☐
▪ Form H: Proposal Security Form	☐
▪ [Add other forms as necessary]	☐
Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?	☐

Financial Proposal Envelope
(Must be submitted in a separate sealed envelope/password protected email)

▪ Form F: Financial Proposal Submission Form	☐
▪ Form G: Financial Proposal Form	☐

Form A: Technical Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium /Association members or subcontractors or suppliers for any part of the contract:

a) is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists;

b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization;

c) have no conflict of interest in accordance with Instruction to Bidders Clause 4;

d) do not employ, or anticipate employing, any person(s) who is, or has been an ISA staff member within the last year, if said ISA staff member has or had prior professional dealings with our firm in his/her capacity as ISA staff member within the last three years of service with the ISA;

e) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;

f) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the ISA or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the ISA and we *embrace the principles of the ISA Supplier Code of Conduct.*

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by the ISA.

We offer to provide services in conformity with the Bidding documents, including the ISA General Conditions of Contract and in accordance with the Terms of Reference

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] *to sign this Proposal and bind it should ISA accept this Proposal.*

Name: ____

Title: ____

Date: ____

Signature: ____

[*Stamp with official stamp of the Bidder*]

Form B: Bidder Information Form

Legal name of Bidder	[Complete]
Legal address	[Complete]
Year of registration	[Complete]
Bidder's Authorized Representative Information	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Are you a UNGM registered vendor?	☐ Yes ☐ No If yes, [insert UNGM vendor number]
Are you an ISA vendor?	☐ Yes ☐ No
Countries of operation	[Complete]
No. of full-time employees	[Complete]
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (*If yes, provide a Copy of the valid Certificate):*	[Complete]
Does your Company hold any accreditation such as ISO 14001 related to the environment? *(If yes, provide a Copy of the valid Certificate):*	[Complete]
Does your Company have a Written Statement of its Environmental Policy? *(If yes, provide a Copy)*	[Complete]
Contact person ISA may contact for requests for clarification during Proposal evaluation	Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]
Please attach the following documents:	▪ Company Profile, which should not exceed fifteen (15) pages, including printed brochures and product catalogues relevant to the goods/services being procured ▪ Certificate of Incorporation/ Business Registration ▪ Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder ▪ Trade name registration papers, if applicable ▪ Local Government permit to locate and operate in assignment location, if applicable ▪ Official Letter of Appointment as local representative, if Bidder is submitting a Bid in behalf of an entity located outside the country ▪ Power of Attorney

Form C: Joint Venture/Consortium/Association Information Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

To be completed and returned with your Proposal if the Proposal is submitted as a Joint Venture/Consortium/Association.

No	**Name of Partner and contact information** *(address, telephone numbers, fax numbers, e-mail address)*	**Proposed proportion of responsibilities (in %) and type of services to be performed**
1	[Complete]	[Complete]
2	[Complete]	[Complete]
3	[Complete]	[Complete]

Name of leading partner (with authority to bind the JV, Consortium, Association during the RFP process and, in the event a Contract is awarded, during contract execution)	[Complete]

We have attached a copy of the below document signed by every partner, which details the likely legal structure of and the confirmation of joint and severable liability of the members of the said joint venture:

☐ Letter of intent to form a joint venture ***OR*** ☐ JV/Consortium/Association agreement

We hereby confirm that if the contract is awarded, all parties of the Joint Venture/Consortium/Association shall be jointly and severally liable to ISA `for the fulfillment of the provisions of the Contract.

Name of partner: ______________________________

Signature: ______________________________

Date: ______________________________

Name of partner: ______________________________

Signature: ______________________________

Date: ______________________________

Name of partner: ______________________________

Signature: ______________________________

Date: ______________________________

Name of partner: ______________________________

Signature: ______________________________

Date: ______________________________

Form D: Qualification Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

If JV/Consortium/Association, to be completed by each partner.

Historical Contract Non-Performance

☐ Contract non-performance did not occur for the last 3 years			
☐ Contract(s) not performed for the last 3 years			
Year	**Non- performed portion of contract**	**Contract Identification**	**Total Contract Amount** (current value in US$)
		Name of Client: Address of Client: Reason(s) for non-performance:	

Litigation History (including pending litigation)

☐ No litigation history for the last 3 years			
☐ Litigation History as indicated below			
Year of dispute	**Amount in dispute** (in US$)	**Contract Identification**	**Total Contract Amount** (current value in US$)
		Name of Client: Address of Client: Matter in dispute: Party who initiated the dispute: Status of dispute: Party awarded if resolved:	

Previous Relevant Experience

Please list only previous similar assignments successfully completed in the last 3 years.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so, requested by ISA.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken

Bidders may also attach their own Project Data Sheets with more details for assignments above.

☐ Attached are the Statements of Satisfactory Performance from the Top 3 (three) Clients or more.

Financial Standing

Annual Turnover for the last 3 years	Year USD Year USD Year USD
Latest Credit Rating (if any), indicate the source	

Financial information (in US$ equivalent)	**Historic information for the last 3 years**		
	Year 1	Year 2	Year 3
	Information from Balance Sheet		
Total Assets (TA)			
Total Liabilities (TL)			
Current Assets (CA)			
Current Liabilities (CL)			
	Information from Income Statement		
Total / Gross Revenue (TR)			
Profits Before Taxes (PBT)			
Net Profit			
Current Ratio			

☐ Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
b) Historic financial statements must be audited by a certified public accountant;
c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

Form E: Format of Technical Proposal

Please ensure that the information below is adapted in accordance with the technical evaluation criteria included in Section 4. The below sections correspond to the sample criteria included in this template RFP in Section 4]

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder's proposal should be organized to follow this format of Technical Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

SECTION 1: Bidder's qualification, capacity and expertise

1.1 Brief description of the organization, including the year and country of incorporation, and types of activities undertaken.

1.2 Specific organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls.

1.3 Relevance of specialized knowledge and experience on similar engagements for fund-raising done in the region/country.

1.4 Quality assurance procedures and risk mitigation measures.

1.5 Organization's commitment to sustainability.

SECTION 2: Proposed Methodology, Approach and Implementation Plan

This section should demonstrate the bidder's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

2.1 A detailed description of the approach and methodology for how the Bidder will achieve the Terms of Reference of the project, keeping in mind the appropriateness to local conditions and project environment. Details how the different service elements shall be organized, controlled and delivered.

2.2 The methodology shall also include details of the Bidder's internal technical and quality assurance review mechanisms.

2.3 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.

2.4 Implementation plan including a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.

2.5 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.

2.6 Any other comments or information regarding the project approach and methodology that will be adopted.

SECTION 2A: Bidder's Comments and Suggestions on the Terms of Reference

Provide comments and suggestions on the Terms of Reference, or additional services that will be rendered beyond the requirements of the TOR, if any.

SECTION 3: Management Structure and Key Personnel

3.1 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.

3.2 Provide CVs for key personnel that will be provided to support the implementation of this project using the format below. CVs should demonstrate qualifications in areas relevant to the Scope of Services.

Format for CV of Proposed Key Personnel

NAME OF PERSONNEL	[INSERT]
POSITION FOR THIS ASSIGNMENT	[INSERT]
NATIONALITY	[INSERT]
LANGUAGE PROFICIENCY	[INSERT]

EDUCATION/ QUALIFICATIONS	*[SUMMARIZE COLLEGE/UNIVERSITY AND OTHER SPECIALIZED EDUCATION OF PERSONNEL MEMBER, GIVING NAMES OF SCHOOLS, DATES ATTENDED, AND DEGREES/QUALIFICATIONS OBTAINED.]*
	[INSERT]
PROFESSIONAL CERTIFICATIONS	*[PROVIDE DETAILS OF PROFESSIONAL CERTIFICATIONS RELEVANT TO THE SCOPE OF SERVICES]*
	▪ NAME OF INSTITUTION: [INSERT] ▪ DATE OF CERTIFICATION: [INSERT]

EMPLOYMENT RECORD/ EXPERIENCE	*[LIST ALL POSITIONS HELD BY PERSONNEL (STARTING WITH PRESENT POSITION, LIST IN REVERSE ORDER), GIVING DATES, NAMES OF EMPLOYING ORGANIZATION, TITLE OF POSITION HELD AND LOCATION OF EMPLOYMENT. FOR EXPERIENCE IN LAST FIVE YEARS, DETAIL THE TYPE OF ACTIVITIES PERFORMED, DEGREE OF RESPONSIBILITIES, LOCATION OF ASSIGNMENTS AND ANY OTHER INFORMATION OR PROFESSIONAL EXPERIENCE CONSIDERED PERTINENT FOR THIS ASSIGNMENT.]*
	[INSERT]
	[PROVIDE NAMES, ADDRESSES, PHONE AND EMAIL CONTACT INFORMATION FOR TWO (2) REFERENCES]

REFERENCES	REFERENCE 1: [INSERT] REFERENCE 2: [INSERT]

I, the undersigned, certify that to the best of my knowledge and belief, these data correctly describe my qualifications, my experiences, and other relevant information about myself.

____ ____________________

Signature of Personnel Date (Day/Month/Year)

Form F: Financial Proposal Submission Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

We, the undersigned, offer to provide the services for [Insert Title of services] in accordance with your Request for Proposal No. [Insert RFP Reference Number] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of [Insert amount in words and figures].

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Bid Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Name: ____

Title: ____

Date: ____

Signature: ____

[*Stamp with official stamp of the Bidder*]

Form G: Financial Proposal Form

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
RFP reference:	[Insert RFP Reference Number]		

The Bidder is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Bidders. Any Financial information provided in the Technical Proposal shall lead to Bidder's disqualification.
The Financial Proposal should align with the requirements in the Terms of Reference and the Bidder's Technical Proposal.

Table 1: Summary of Overall Prices

Specification	**Cost (in USD/₹)**
Cost for the Deliverables per the Terms of Reference*	
Other Cost (if any)**	
Taxes (if applicable)	
Total Amount of Financial Proposal	

* A detailed breakdown has to be submitted by each bidder

**Note: Bidders are required to include budget provisions for conducting the in-person stakeholder consultation workshop as per the Terms of Reference, including their own travel and logistics costs related to participation in the stakeholder consultation workshops as part of their Financial Proposal. While the actual workshop-related costs will be reimbursed based on actual expenditure (upon submission of supporting documents as per ISA's travel policy), bidders must provide a realistic and reasonable cost estimate in their Financial Proposal for evaluation purposes.

Form H: Proposal Security Form

To be stamped in accordance with Stamp Act, the Non-Judicial Stamp Paper of Appropriate Value

Reference: …………………………….

Bank Guarantee No.: ....

Date: ....

In consideration of the [Insert Name of Bidder] (hereinafter referred to as 'Bidder') submitting the response to RfP inter alia for Selection of an Event Management Agency to manage the Bharat Renewable Energy Summit and Expo 2026, in response to the RfP No. [Insert RFP Reference Number] dated [Insert RFP Issuance Date] issued by International Solar Alliance (hereinafter referred to as ISA) and ISA considering such response to the RfP of [Insert Name of Bidder] as per the terms of the RfP, the [Insert Name and Address of Bank] hereby agrees unequivocally, irrevocably and unconditionally to pay to ISA at [Insert Name of the Place from the address of ISA] forthwith without demur on demand in writing from ISA or any Officer authorized by it in this behalf, any amount up to and not exceeding Rupees [Insert amount not less than that derived in line with Clause 12 of the ITB], only, on behalf of M/s [Insert Name of Bidder].

This guarantee shall be valid and binding on this Bank up to and including [Insert date of validity in accordance with Clause 12 of the ITB] and shall not be terminable by notice or any change in the constitution of the Bank or the term of contract or by any other reasons whatsoever and our liability hereunder shall not be impaired or discharged by any extension of time or variations or alternations made, given, or agreed with or without our knowledge or consent, by or between parties to the respective agreement.

Our liability under this Guarantee is restricted to INR [Insert amount not less than that derived in line with Clause 12 of the ITB] (Indian Rupees [Insert in words the amount not less than that derived in line with Clause 12 of the ITB] only).

Our Guarantee shall remain in force until [Insert date of validity in accordance with Clause 12 of the ITB].

ISA shall be entitled to invoke this Guarantee till [Insert date of validity in accordance with Clause 12 of the ITB]. The Guarantor Bank hereby agrees and acknowledges that the ISA shall have a right to invoke this BANK GUARANTEE in part or in full, as it may deem fit.

The Guarantor Bank hereby expressly agrees that it shall not require any proof in addition to the written demand by ISA, made in any format, raised at the above-mentioned address of the Guarantor Bank, in order to make the said payment to ISA.

The Guarantor Bank shall make payment hereunder on first demand without restriction or conditions and notwithstanding any objection by [Insert Name of Bidder] and/ or any other person. The Guarantor Bank shall not require ISA to justify the invocation of this BANK GUARANTEE, nor shall the Guarantor Bank have any recourse against ISA in respect of any payment made hereunder.

This BANK GUARANTEE shall be interpreted in accordance with the laws of India and the courts at New Delhi shall have exclusive jurisdiction.

The Guarantor Bank represents that this BANK GUARANTEE has been established in such form and with such content that it is fully enforceable in accordance with its terms as against the Guarantor Bank in the manner provided herein.

This BANK GUARANTEE shall not be affected in any manner by reason of merger, amalgamation, restructuring or any other change in the constitution of the Guarantor Bank.

This BANK GUARANTEE shall be a primary obligation of the Guarantor Bank and accordingly ISA shall not be obliged before enforcing this BANK GUARANTEE to take any action in any court or arbitral proceedings against the Bidder, to make any claim against or any demand on the Bidder or to give any notice to the Bidder or to enforce any security held by ISA or to exercise, levy or enforce any distress, diligence or other process against the Bidder.

This BANK GUARANTEE shall be effective only when the Bank Guarantee issuance message is transmitted by the issuing Bank through SFMS to State Bank of India (SBI) and a confirmation in this regard is received by ISA.

Notwithstanding anything contained hereinabove, our liability under this Guarantee is restricted to [Insert amount not less than that derived in line with Clause 12 of the ITB] (Indian Rupees [Insert in words the amount not less than that derived in line with Clause 12 of the ITB] only) and it shall remain in force until [Insert date of validity in accordance with Clause 12 of the ITB].

We are liable to pay the guaranteed amount or any part thereof under this Bank Guarantee only if ISA serves upon us a written claim or demand.

Signature: ____________________

Name: ___________________

Power of Attorney No.: _______________

For

Bank Name: State Bank of India

Account Number: 00000037847774900

IFSC Code: SBIN0006604

Bank Address: Shop no. 12, Qutub Plaza, Shopping Centre,
DLF Qutub Enclave, Phase-I, Enclave

Contact Details of the Bank:

E-mail ID of the Bank: sbi.06604@sbi.co.in

Banker's Stamp and Full Address.

Dated this ____ day of ____, 2026