



**Corrigendum- I: Clarifications to Queries Received (Email and Pre-Bid Meeting held on 03 August 2026) – RFP No. 26/07/PPIC/2026-ISA**

**Date: 11.08.2026**

**Subject:** RFP For Hiring of Agency for Techno-Economic Study to Establish the Business Case/Plan for Solar-Powered Irrigation and Feeder Solarisation in Rwanda

| Queries                                                                                                                                                        | RFP Section                                                     | Clarification                                                                                                                                                                                                                                                                                                                                                                                                              |
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| Has ISA/Rwanda identified any preliminary list of representative sites? If yes, kindly share the indicative locations to support effort and travel estimation. | Representative Sites and System Typologies for Field Assessment | Representative sites will be selected during the assignment in consultation with the Ministry of Agriculture and Animal Resources and other relevant Rwanda institutions. The TOR does not provide a predefined list of sites. Bidders are advised to make reasonable provisions in their proposals based on the requirement to assess 5–6 representative sites across the specified typologies.                           |
| Could ISA elaborate on the expected level of assessment for the two pilot sites (concept design, pre-feasibility, or feasibility-level assessment)?            | Scope (Clause 8) & Pilot Design and Phase-2 Readiness           | As specified in the TOR under Clause 18 in Page 39, the two pilot sites shall be taken up for more detailed feasibility-level analysis, including concept-level technical configuration, indicative cost, financing structure, ownership model, O&M arrangement and implementation pathway. The assignment does not include construction-level design, tender drawings, detailed BOQ, detailed engineering, procurement or |



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|                                                                                                                                                                                                                                                   |                                                                                 | installation supervision.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Could ISA indicate the expected number of farmer consultations, stakeholder interviews, and other consultations required under the assignment?                                                                                                    | Field Data Collection, Farmer Consultations & Stakeholder Mapping               | The TOR does not prescribe a fixed number of consultations. Bidders are expected to propose an appropriate consultation approach sufficient to meet the objectives of the assignment, including farmer consultations during field visits and stakeholder consultations with relevant institutions identified in the TOR.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Will ISA facilitate access to relevant studies, irrigation and agriculture datasets, tariff data, feeder-level demand data, grid reliability data, and other utility information required for the assessment from Rwanda government institutions. | Review of Existing Studies and Data Validation & Feeder Solarisation Assessment | As outlined in the TOR, the consultant is expected to review existing studies, collect and validate data, undertake stakeholder consultations, and maintain an action tracker for all data requirements during the course of the assignment. While ISA may facilitate initial introductions and coordination with relevant Rwanda government institutions and stakeholders, the responsibility for obtaining, validating, and analysing all information required for the study, including irrigation, agriculture, tariff, utility, feeder-level and other relevant datasets, shall rest solely with the successful bidder. Bidders are therefore expected to make adequate provisions in their proposals for data collection, stakeholder engagement, and follow-up interactions necessary for successful completion of the assignment. ISA's role shall be limited to facilitation and coordination where appropriate and should not be construed as a data collection, research, or implementation support partner |
| The ToR defines feeder solarisation as a screening-level assessment. Could ISA clarify whether any quantitative feeder analysis beyond                                                                                                            | Feeder-Level Solarisation and Mini-Grid Assessment                              | For the purpose of this TOR, feeder-level solarisation refers to a model in which a solar PV plant is connected at the distribution feeder, transformer or                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |

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| screening is expected?                                                                                                                                                                                                                                                                                                                   |                     | <p>substation level to supply or offset the electricity demand of a cluster of irrigation pumps or pump stations connected to that feeder, rather than installing separate behind-the-meter solar systems at each individual pump. The model shall be assessed only at screening level to determine whether irrigation loads are sufficiently clustered, whether a suitable feeder or transformer arrangement exists, and whether the utility, metering and commercial framework can support such an approach</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Could ISA clarify whether the stakeholder validation workshop is expected to be conducted physically in Rwanda or whether a hybrid/virtual format would be acceptable? Additionally, indicate the expected scale of the validation workshop, including the approximate number of participants and stakeholder groups expected to attend. | Validation Workshop | <p>As specified under Clause 17 – Validation Workshop and Review Mechanism, the consultant is required to organise one stakeholder validation workshop to present the study findings, including field assessment results, cost benchmarks, financial model outcomes, tariff and subsidy implications, business model options, pilot recommendations, and key policy recommendations. The TOR does not prescribe a mandatory format for the workshop and therefore bidders may propose the most suitable modality in consultation with ISA and relevant Rwanda stakeholders. Similarly, the TOR does not specify the exact number of participants. However, the workshop is expected to include relevant stakeholders identified under Clause 16 – Stakeholder Mapping and Consultations, including representatives from relevant government ministries and agencies, utility and regulatory entities, districts, farmer organisations, financial institutions, development partners, and other</p> |

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|                                                                                                                                                                                                                                                                |                                                | stakeholders relevant to the study                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Page 26-27 (Evaluation Criteria) lists 6 expert positions to be scored, while Page 41 (Terms of Reference) suggests a different team composition of 8 roles.                                                                                                   | Evaluation Criteria, Terms of Reference        | <p>The team composition requirements specified under Section 5 – Terms of Reference (Clause 22: Team Composition) shall prevail. Bidders are required to ensure that all expertise areas identified in the TOR are adequately covered within their proposed team structure.</p> <p>As also stated in the TOR, the same expert may cover more than one role where justified. Accordingly, bidders may propose an appropriate team structure, provided that all expertise requirements specified under the TOR are adequately addressed</p>                                                                                                                     |
| Kindly requesting confirmation if there is an indicative budget for this project.                                                                                                                                                                              | Clarification regarding budget                 | The RFP does not specify an indicative budget for this assignment. Bidders are requested to submit their financial proposals based on their own assessment of the scope of work and associated costs required for successful execution of the assignment                                                                                                                                                                                                                                                                                                                                                                                                      |
| The TOR states that the client side shall facilitate centralisation of relevant studies and reports. Kindly confirm whether access to relevant ministries, agencies and utilities for data collection will be coordinated through ISA and Rwanda counterparts. | Review of Existing Studies and Data Validation | As outlined in the TOR, the consultant is expected to review existing studies, collect and validate data, undertake stakeholder consultations, and maintain an action tracker for all data requirements during the course of the assignment. While ISA may facilitate initial introductions and coordination with relevant Rwanda government institutions and stakeholders, the responsibility for obtaining, validating, and analysing all information required for the study, including irrigation, agriculture, tariff, utility, feeder-level and other relevant datasets, shall rest solely with the successful bidder. Bidders are therefore expected to |



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|                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                          | make adequate provisions in their proposals for data collection, stakeholder engagement, and follow-up interactions necessary for successful completion of the assignment. ISA's role shall be limited to facilitation and coordination where appropriate and should not be construed as a data collection, research, or implementation support partner                                                                                                                                                                       |
| Kindly confirm whether the Local/Rwanda Field Coordinator and other local resources must be proposed as full-time dedicated resources or may be engaged on a part-time basis aligned with field activities and stakeholder consultations. | Team Composition                                                                                                                                                                                                                                                         | The TOR specifies the minimum expertise required for successful execution of the assignment; however, the level of deployment and allocation of effort for the Local/Rwanda Field Coordinator and other local resources shall be at the bidder's discretion. Bidders may propose full-time or part-time engagement arrangements, as appropriate, provided that the proposed staffing approach is adequate to meet the objectives, scope, timelines, stakeholder consultation requirements, and deliverables of the assignment |
| We understand that submission of a valid GST Registration Certificate will be acceptable as evidence of tax registration/compliance under this clause. Please confirm correctness of our understanding.                                   | Form B: Bidder Information Form<br>Tax Registration/Payment Certificate issued by the Internal Revenue Authority evidencing that the Bidder is updated with its tax payment obligations, or Certificate of Tax exemption, if any such privilege is enjoyed by the Bidder | The understanding is correct. A valid GST Registration Certificate may be submitted as documentary evidence of tax registration/compliance under the relevant provision of the RFP.                                                                                                                                                                                                                                                                                                                                           |
| We understand that ISA has already engaged with these institutions regarding the study, and will formal introduction letters/support letters be provided to the consultant. Please confirm correctness of our understanding.              | Stakeholder consultations with ministries, utilities, regulators, financial institutions and development partners.                                                                                                                                                       | Yes, your understanding is correct. ISA has engaged with relevant institutions in Rwanda in relation to the study and, where required, may facilitate initial introductions and coordination with relevant government institutions and stakeholders. However, the responsibility for obtaining, validating and analysing all information required for the study,                                                                                                                                                              |

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|                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                | including irrigation, agriculture, tariff, utility, feeder-level and other relevant datasets, shall rest solely with the successful bidder. Bidders are expected to make adequate provisions for data collection, stakeholder engagement and follow-up interactions necessary for successful completion of the assignment. ISA's role shall be limited to facilitation and coordination, where appropriate, and should not be construed as a data collection, research, or implementation support partner. |
| With respect to proposal submission as a JV, please clarify whether the lead member must independently meet the technical-experience requirements and the meaning of the reference to "Clause F(II)" which does not appear to be clearly defined.                                                                                                                                                                                           | Eligibility of joint ventures and consortiums is contradictory | The provisions of the RFP shall prevail.                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Please clarify whether the consultant's lump-sum financial proposal should include all international and local travel, accommodation, local transport, translation, farmer and stakeholder mobilisation, workshop venue, catering, printing and related logistics cost. Please also clarify the applicable tax treatment, including VAT, withholding taxes and any tax exemptions applicable to international or Rwanda-registered bidders. | Budget amount and fieldwork and validation-workshop costs      | The provisions of the RFP shall prevail.                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| The TOR identifies 14 deliverables across 20 weeks with 5 broad payment installments. The payment term for Week 9-15 and Week 16 is also clubbed. This makes a cumulative 80% of total contract value is back-loaded to the final weeks                                                                                                                                                                                                     | Deliverables and Payment terms restructuring                   | The provisions of the RFP shall prevail.                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

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| <p>(Validation Workshop at 20% and Final Deliverables at 60%). Request ISA to please consider the following restructured payment schedules to align cash flow more evenly with effort expended across earlier deliverables - Week 1 - 4 [10% payment], Week 5-8 [10% payment], Week 9-18 [40% payment] and Week 19-20 [40% payment]</p> |  |  |
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